

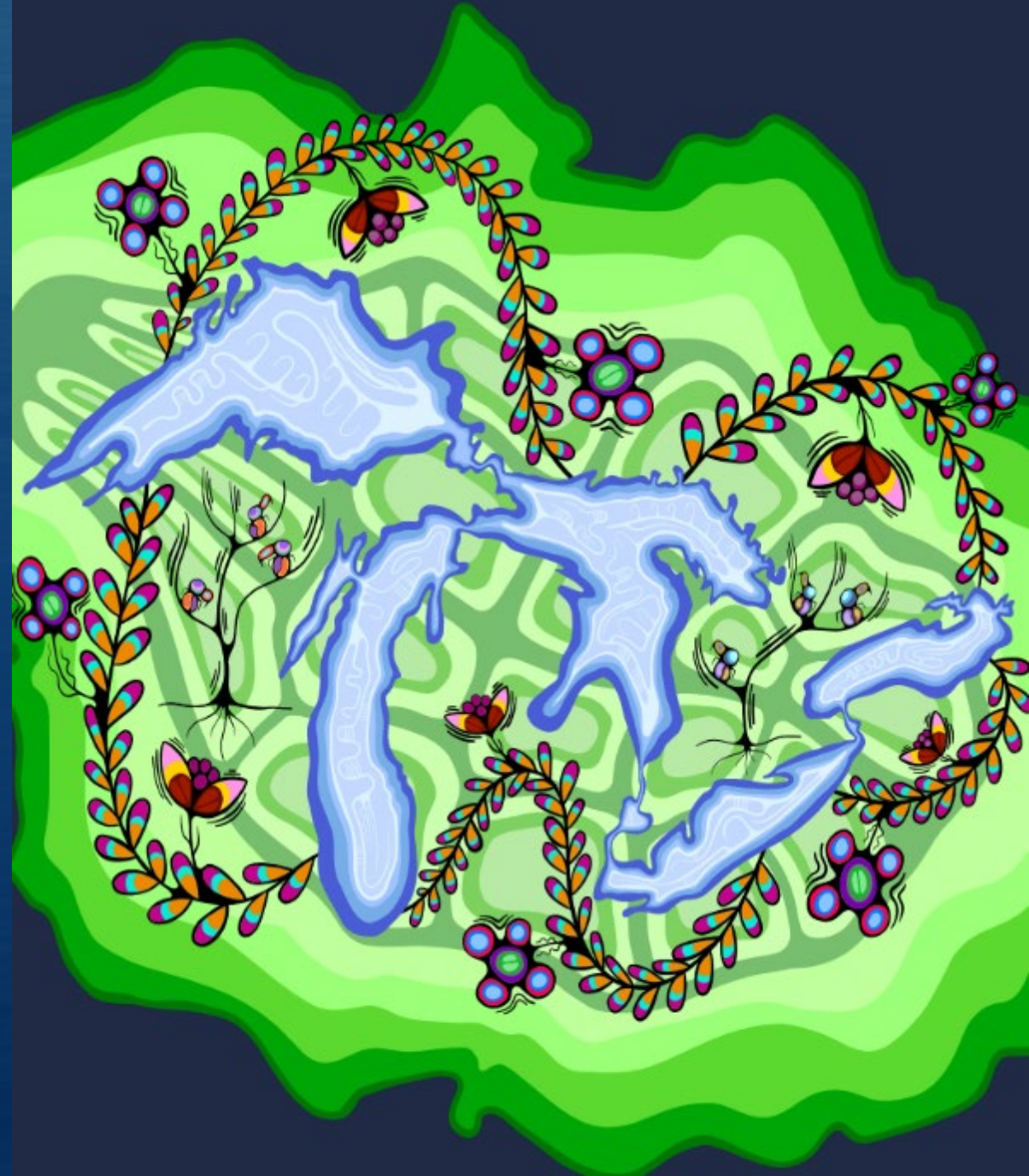
HOPA Ports recognizes, with gratitude, our presence on the traditional territories of the Haudenosaunee, Anishinaabe and Huron-Wendat nations.

We acknowledge that HOPA's port lands are, in Hamilton and Niagara, situated on the treaty territory of the Mississaugas of the Credit First Nation, under the Between the Lakes Treaty; and in Oshawa, on the territory covered by the Williams Treaties.

We stand with our Indigenous neighbours in celebrating and protecting the lands and waters of the Great Lakes, and all they provide: life, resources, transportation and trade.

2023 YEAR IN REVIEW

REPORT TO THE COMMUNITY

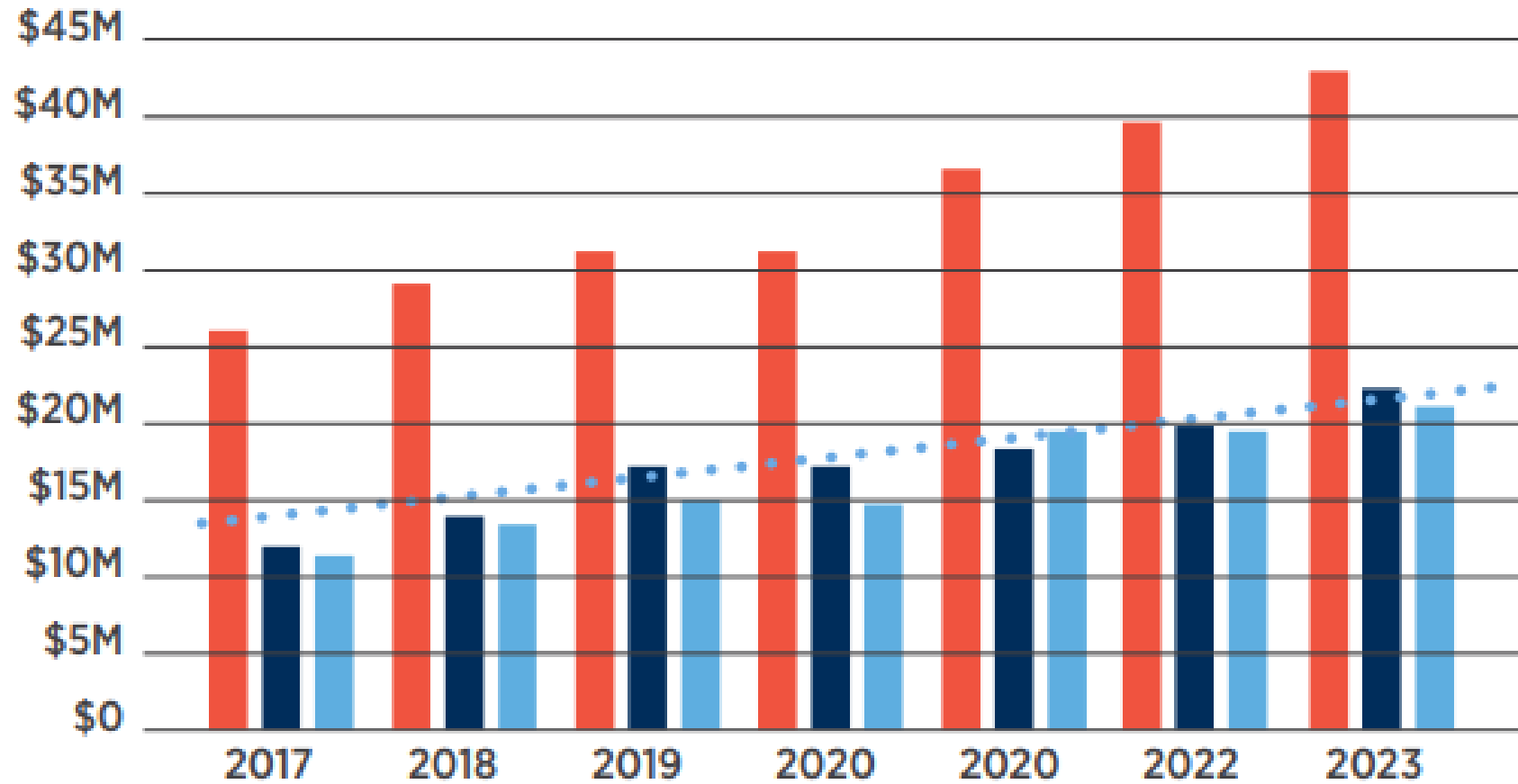




REGIONAL ECONOMIC IMPACT

- 40,000 jobs in Ontario
- More than 2,300 people work on-site at HOPA Ports facilities in Ontario
- \$4+ billion in cargo
- Support for key industries

Operating Revenue, Expenses & Income



Operating Revenue

Operating Expenses

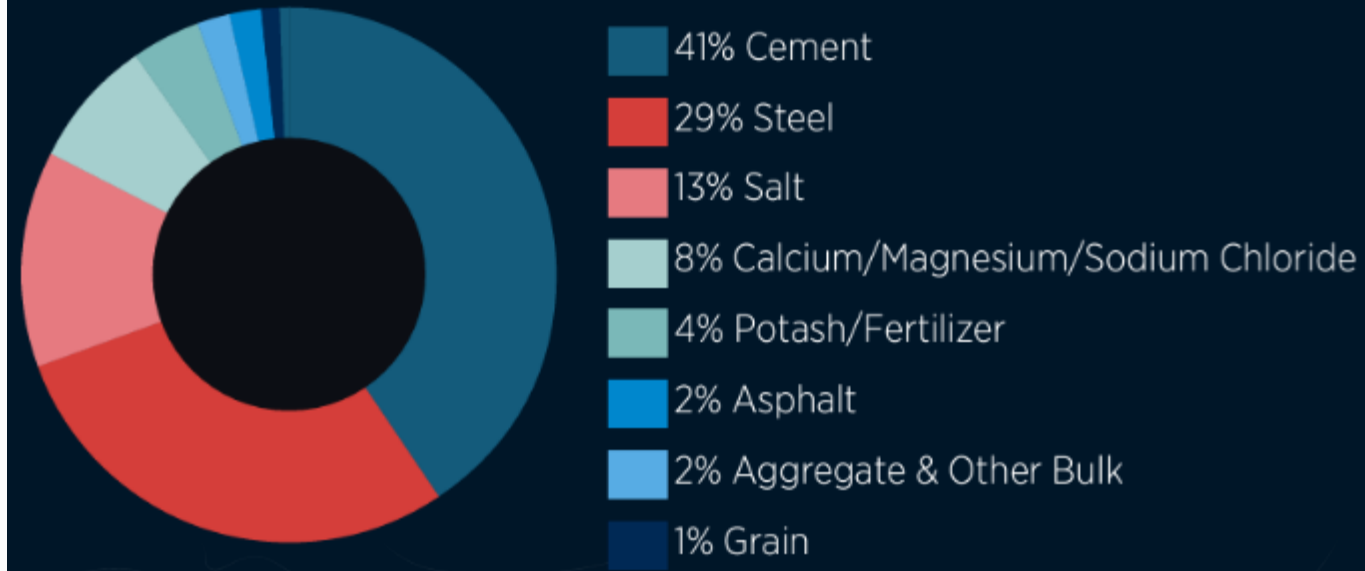
Operating Income

Linear - Operating Income

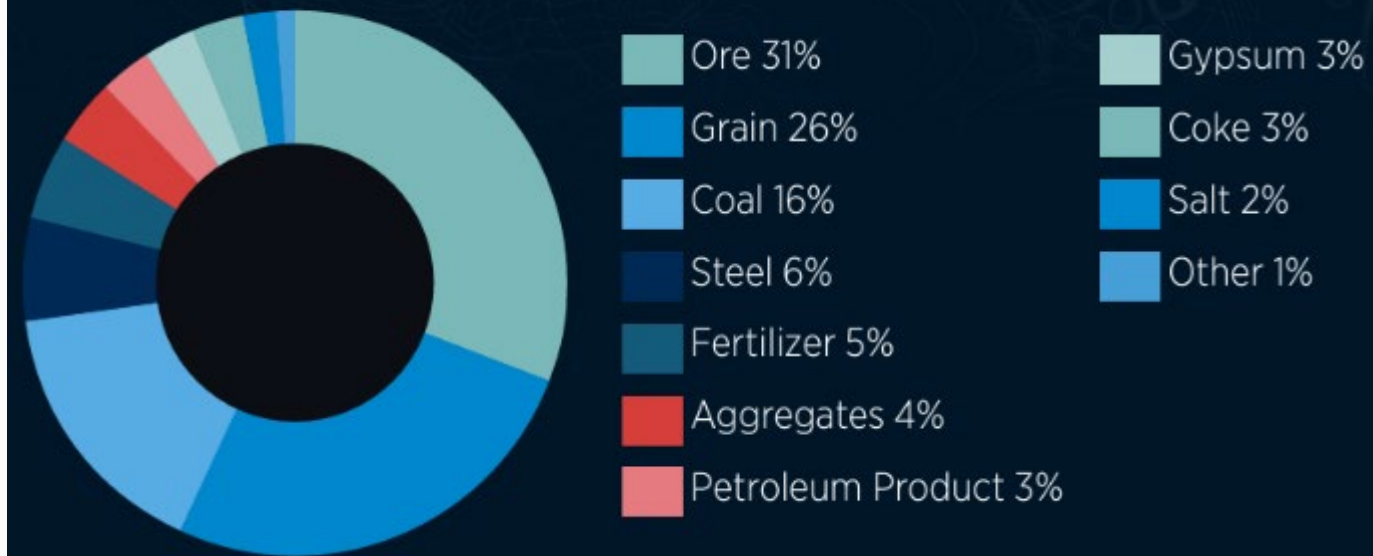


2023 CARGO

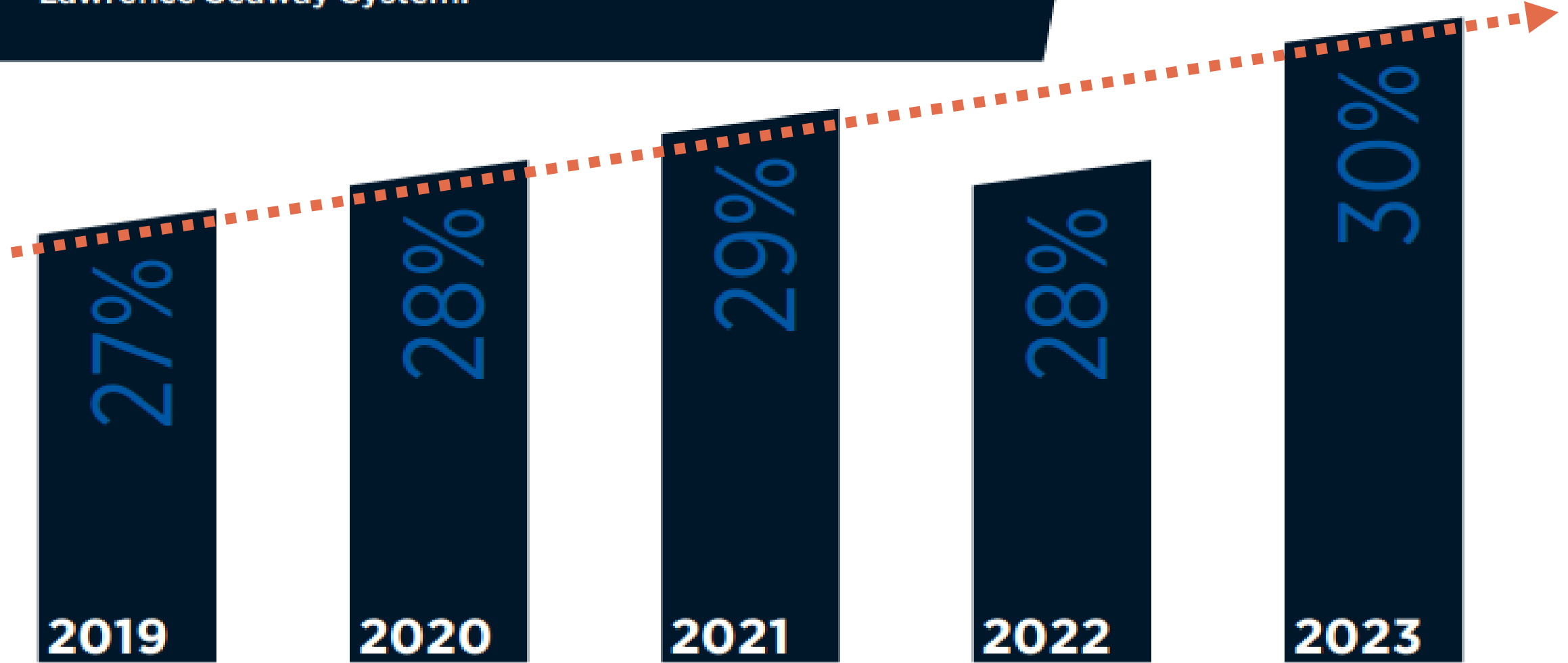
PORT OF OSHAWA | 480,000 MT of cargo | 62 vessel calls in 2023



PORT OF HAMILTON | 10.8 million MT of cargo | 603 vessel calls in 2023



HOPA cargo (Hamilton and Oshawa) represents a growing proportion of the cargo that transits the Great Lakes St. Lawrence Seaway System.



EXPANDING FOOTPRINT

NIAGARA PORTS: Thorold & Port Colborne

Our ports serve as critical trade gateways to Canada's largest and most dynamic economic region. By having more lands and multimodal services to support industry, we can help keep our economy thriving





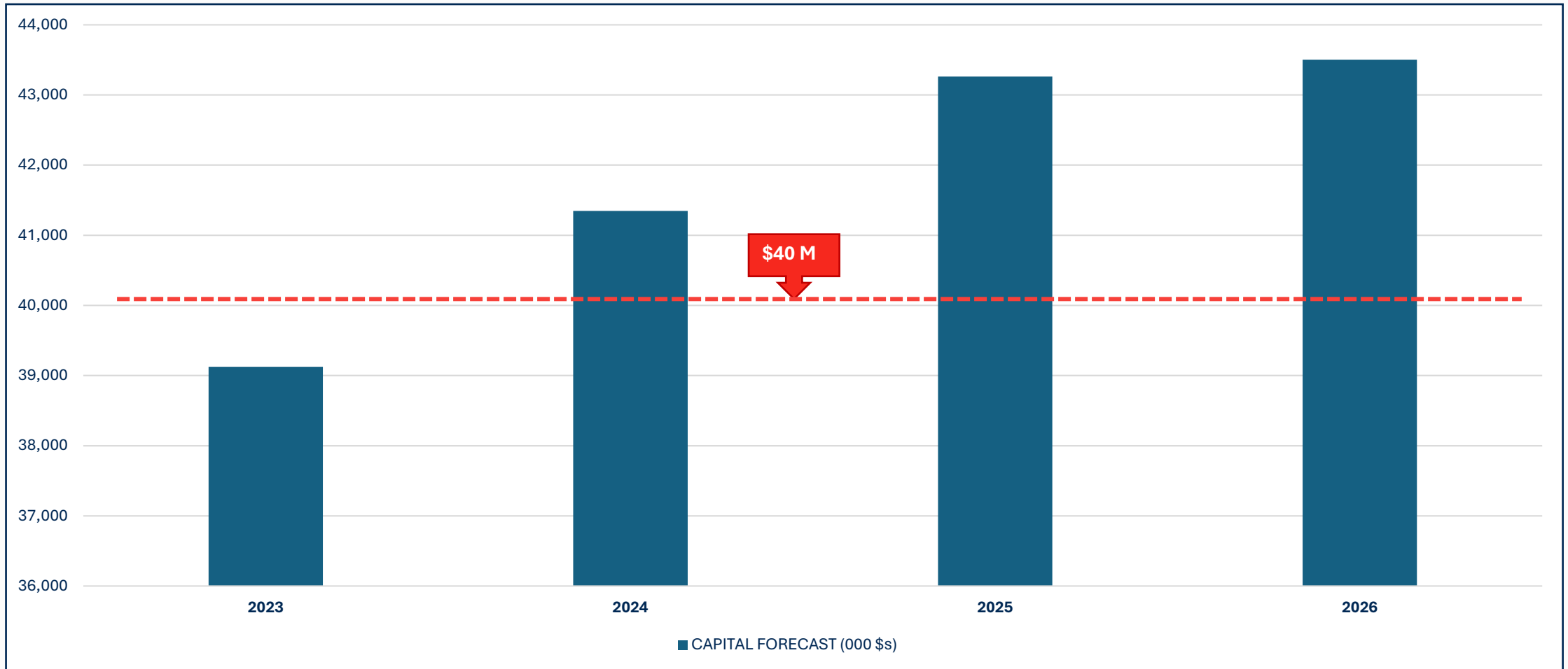
LOOKING AHEAD: 2024

Investing in Infrastructure

HOPA is self-sustaining and profitable, funded by our own operations. This financial stability allows for reinvestment into new port infrastructure, proactive stewardship of the lands and water, and positive economic impacts within our communities.

H O P A P O R T S

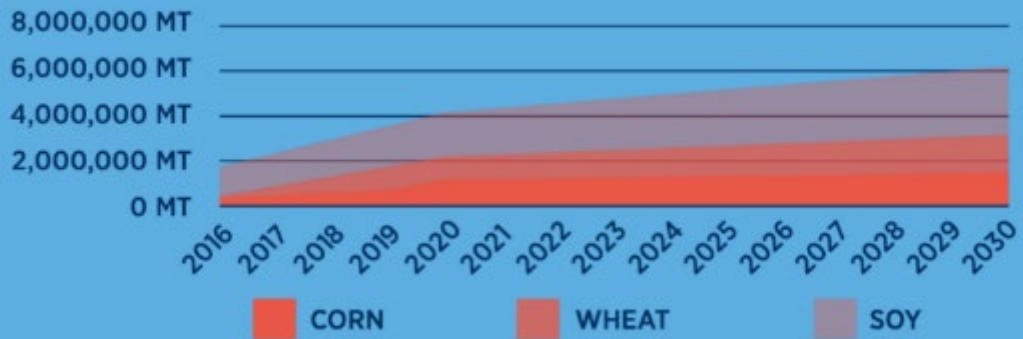
CAPITAL FORECAST



Supporting Key Economic Sectors in Ontario: Agri-food Exports



EXPORT GRAIN PRODUCTION TRENDS ONTARIO





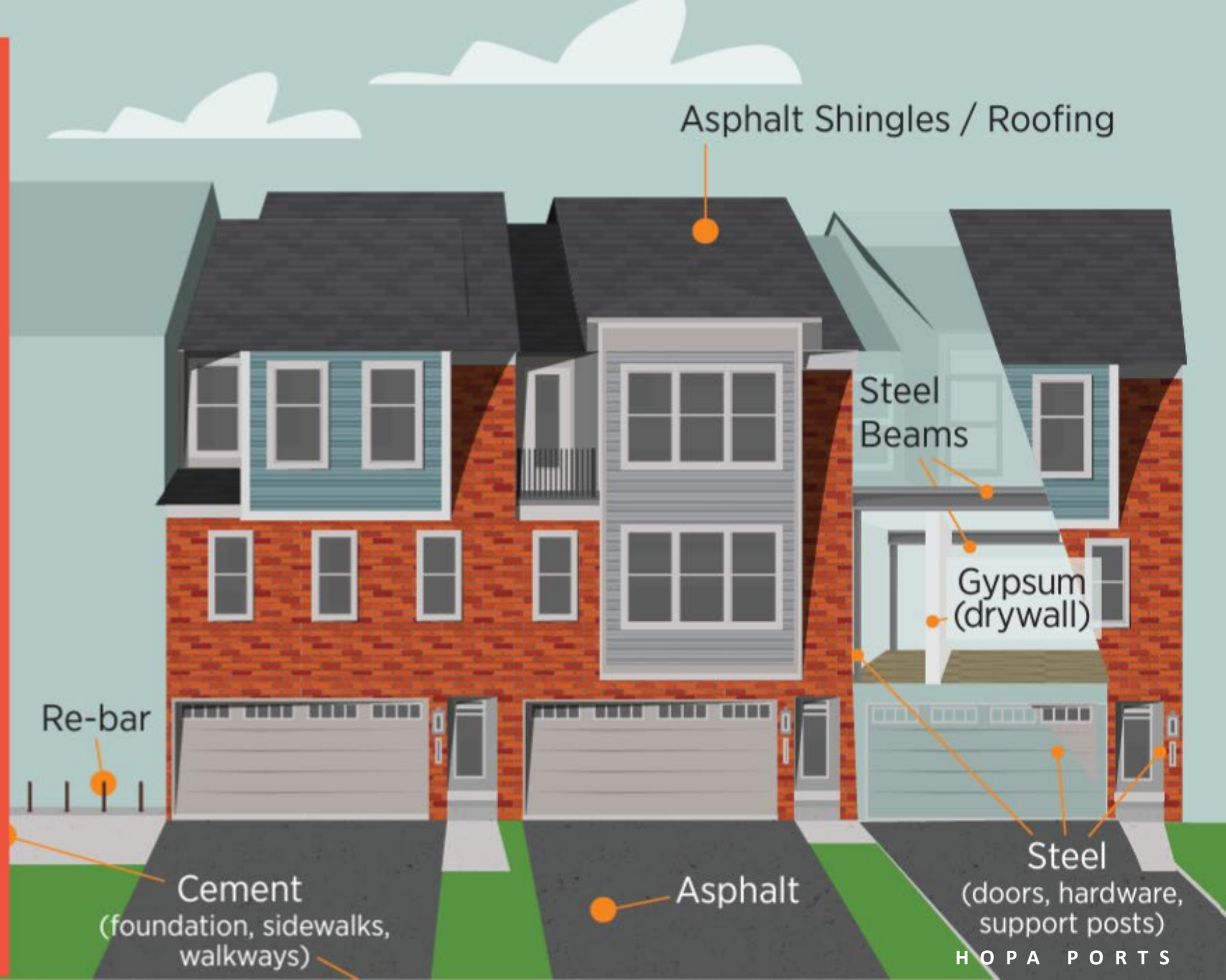
Supporting Key Economic Sectors in Ontario: Food Processing



Building Materials

Essential building materials for civic and residential construction projects are among the 10 million tonnes of cargo that transit HOPA's port network each year. These critical materials power the construction industry and help meet the demand for a greater housing supply.

These include: asphalt for roadways and roofing; re-bar and I-beams; steel-making commodities like iron ore; cement for foundations and sidewalks; gypsum, a key ingredient in drywall.



LEGEND

S

SOMERSET, NY

H

HOPA PORTS
HAMILTON, OSHAWA, NIAGARA

OSHAWA

H

**DISTANCE FROM OSHAWA
TO SOMERSET SITE:
37 MILES**

TORONTO

CANADA
UNITED STATES

LAKE ONTARIO

S

SOMERSET

ROCHESTER

H

HAMILTON

H

NIAGARA

BUFFALO

***“HOPA Ports Announces
Partnership to Establish Lake
Ontario Short Sea Shipping
Corridor with United States”***

Green Marine

HOPA is a founding member of the Green Marine environmental certification program. Participants benchmark their annual performance, have their results accredited by an external verifier and publish their results. According to Green Marine's standard, Level 1 means meeting the regulatory standard, while Level 5 means leadership and excellence.

Ports of Hamilton and Oshawa Green Marine Performance

GREENHOUSE GASES AND AIR POLLUTANTS					4	
SPILL PREVENTION					4	
COMMUNITY IMPACTS						5
ENVIRONMENTAL LEADERSHIP					4	
WASTE MANAGEMENT					4	
COMMUNITY RELATIONS						5

DECARBONIZATION STRATEGY: CARBON NEUTRAL BY 2025



ENERGY

Electrifying our fleet

HOPA continued to evolve its fleet, welcoming three new fully electric port patrol trucks, adding to the electric forklift already in use.











59-17

HOPA
HAMILTON
OBERON
PORT
AUTHORITY



2023 - 2024

AWARDS & ACCOLADES



- Canadian Urban Institute Brownfield Redevelopment “Brownie” Award for Best Large Scale Project: Thorold Multimodal Hub
- International Bulk Journal - Bulk Port of the Year
- CN EcoConnexions Program Partner
- 2024 Hamilton-Niagara Best Employers

Brownie Awards 2023



2023 IBJ Award
Best Dry Bulk Port



EcoCONNEXIONS

PARTNERSHIP PROGRAM



Hamilton-Niagara's
Top Employers

THANKS TO OUR TEAM



IN 2023, HOPA WAS RECOGNIZED AS ONE OF HAMILTON-NIAGARA'S TOP EMPLOYERS FOR THE THIRD YEAR IN A ROW. WE ARE EXTRAORDINARILY PROUD OF THIS RECOGNITION, WHICH REFLECTS HOPA'S POSITIVE CULTURE AT WORK.



THANK YOU

STAY IN TOUCH



@HOPAports



@HamiltonOshawaPortAuthority



@hopaports



Hamilton Oshawa Port Authority

community@hopaports.ca

